JOIN OUR TEAM

# INHOUSE SALES REPRESENTATIVE m/f/d

## In-house sales representative - Division: Spare parts for workshop equipment (m/f/d)

Do you know the difference between a lift and a tire changer? We're looking for a sales representative for spare parts (m/f/d)

Are you a natural communicator with technical know-how who loves helping customers? Do you want to do more than just process orders—do you want to actively shape our work and improve processes? Our team is still missing a true sales professional for our spare parts division!

**REMO Hebebühnen GmbH**

Since the company was founded in 1985, we've built an excellent reputation among our international customers as a trusted supplier of workshop equipment. We specialize in workshop equipment, lifts, and spare parts—everything that makes a mechanic's heart beat faster.

Today, we're among the European market leaders in our field. In addition to the high quality of our products, fast availability, and first-class service, customer satisfaction is our top priority.

Our mission? To make our customers' day-to-day work easier and more efficient. The secret to our success? A strong team, honesty, and direct customer contact on an equal footing.

### Your duties and responsibilities

Here, you'll have the opportunity not only to work in sales but also to actively help develop our spare parts division. You'll serve as the point of contact for our customers and ensure they quickly receive the right solution.

**Your responsibilities include:**

- **Customer support in the space parts division:** You'll be the first point of contact for our customers by phone and email and will help them identify and select the right spare parts.
- **Quotations & order orocessing:** You'll prepare quotes, follow up on them, and process orders independently.
- **Technical consulting:** With your technical expertise, you'll provide our customers with expert advice.
- **Liaison between customers and technical departments:** You'll work closely with our warehouse, service, and purchasing teams to ensure smooth operations.
- **Data Maintenance & System Work:** You'll work with our inventory management system, maintain customer and product data, and keep track of everything.
- **Further Development of the Spare Parts Division:** You'll contribute your own ideas, optimize processes, and help us continue to expand this division.
- **Digitalization & Process Optimization:** You're open to new tools, rethink processes, and help us become even more efficient.

COMMUNI-CATION SKILLS.

## Qualifications und requirements

For us, it's not just your resume that counts—it's your attitude above all else. If you're a good communicator, have an interest in technology, and are eager to work in sales, you've come to the right place.

**But here's what you should bring to the table:**

- **Technical understanding:** Ideally, you can distinguish between different types of workshop equipment, or you're willing to learn quickly.
- **Sales experience (a plus):** Experience in inside sales or customer service is
- helpful but not required.
- **Strong communication skills:** You enjoy interacting with people, listening, and finding solutions.
- **Digital literacy:** You're not afraid of new systems and tools.
- **Initiative & Proactive Thinking:** You don't just want to "check things off a list" you want to improve and drive things forward.
- **Reliability & Team Spirit:** You work in an organized manner, independently, and enjoy working as part of a team.

**PERSO-NALITY.**

## Work, hours, location and work enviroment

Our working conditions are designed to ensure you feel comfortable with us and can reach your full potential.

**We offer:**

- **Work hours:** Full-time, Monday through Friday—flexible. The weekend is yours!
- **Work location:** Kempten, Messerschmittstraße 10—easily accessible in the industrial park near Fenepark.
- **Work environment:** Modern workspaces, quick decision-making, and a hands-on environment.
- **Team & culture:** A strong team that sticks together, supports one another, and celebrates successes together.

## Your application

We don't care where you're from, what your gender is, or what you believe in.
What matters is who you are as a person!

Have we piqued your interest? Then please send us your application in writing or via email and tell us more about yourself:

**WHO ARE YOU?**

**What sets you apart? What are your interests? What motivates you in sales?**
**Why would you be a good fit for our team?**
**What systems or tools have you worked with before?**

**A brief resume is preferred—we'll discuss everything else in a personal interview.**

WHO ARE YOU? SHOW US YOUR PERSONALITY!

Your contact person:
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